Natural Gas Prices

An Overview and a Look Ahead to the 2012-2013 Heating Season

October 31, 2012





Natural gas prices during the 2012-2013 heating season will be lower than last year; prices are forecast to remain relatively stable for the next several years

- Structure of the natural gas industry
- How natural gas rates are set
- The natural gas market
- Recent trends in gas prices
- What's ahead for 2011/2012
- What consumers can do

Structure of the natural gas industry

- Producers/processors
 - Wholesale prices unregulated
- Interstate pipeline companies
 - Federally regulated
- Local distribution companies (LDCs)
 - State regulation

Natural gas rates

Three components

- Distribution system
- Pipeline delivery cost
- Wholesale price

Distribution system component

- Reflects cost of delivering gas to consumer
 - Operations and maintenance costs
 - Customer service costs, inc. billing
 - Personnel, overhead, etc.
 - Return on investment
- Includes fixed monthly charge; volumetric delivery charge
- Determined by PSC through ratemaking
- May include surcharges for things such as infrastructure replacement; low-income customer assistance

Pipeline delivery cost

- Cost of moving gas from well to local distribution system
- Passed on directly to consumers through gas cost adjustment
- Regulated by Federal Energy Regulatory Commission
- No profit (markup) for local distribution company

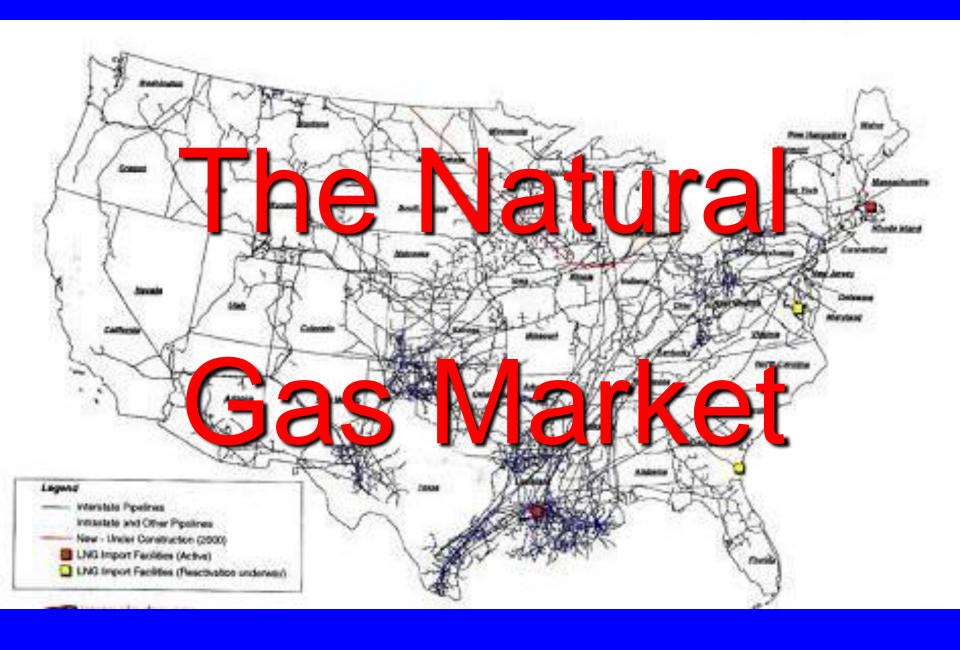
Wholesale cost

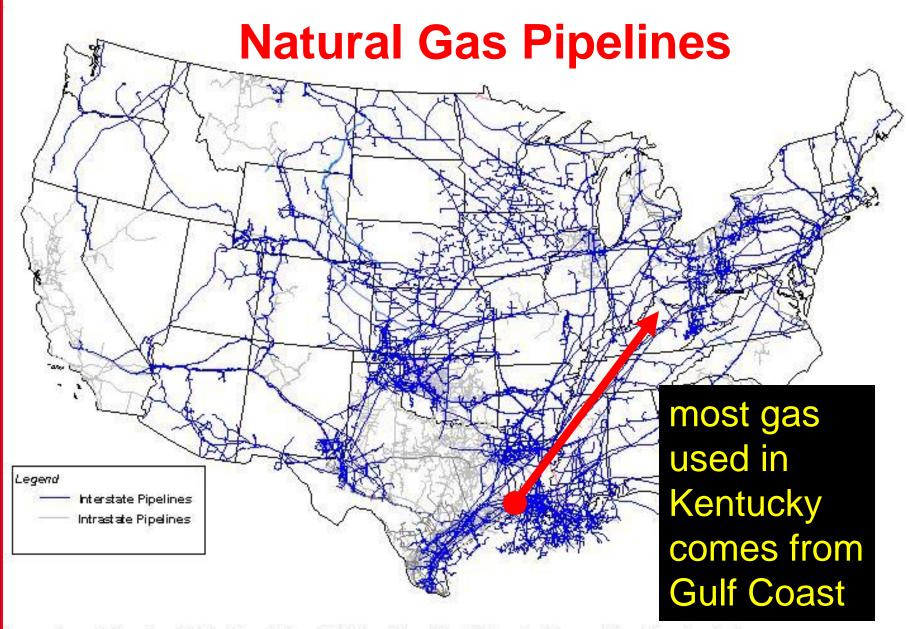
- Deregulation began in 1970s to stimulate gas production during energy crisis – deregulation complete in 1993
- Fluctuates with supply and demand
- Largest factor in fluctuations in overall retail gas price
- Direct pass-through to consumer via gas cost adjustment (GCA)

Gas cost adjustment

- Allows LDCs to recover wholesale and pipeline cost
- Does NOT include markup for LDCs simple pass-through of wholesale cost to consumers
- Reviewed by PSC for accuracy
- Typically adjusted quarterly prospective
- Includes rolling adjustment for over or under recovery of costs in previous periods

The most frequent changes in retail gas rates are due to gas cost adjustments, which are driven by conditions in the wholesale gas market.





Source: Energy Information Administration, Office of Oil & Gas, Natural Gas Division, Gas Transportation Information System

The Natural Gas Market Key Points

- National market regional differences
- Traded as a commodity
- Prices are market-driven

Pricing

Spot market

- Short-term price
- At delivery point (Henry Hub pipeline terminal in Louisiana)

Futures market

- For set quantity at set price on set date
- Forward-looking
- NYMEX (New York Mercantile Exchange)

Supply factors

- Production
 - Major new reserves being developed
 - Typically lags behind demand
- Liquefied Natural Gas (LNG) moving from import to export
- Stored gas typically about half of winter usage comes from storage

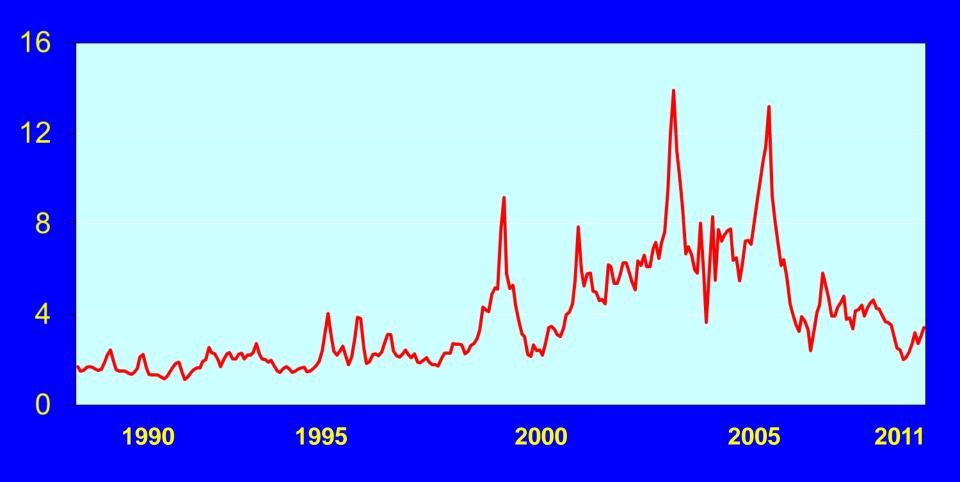
Demand factors

- General economic conditions
- Weather
 - Principal home heating fuel
- Electric generation usage
 - Both peaking & base load
- Industrial usage
 - Most sensitive to price (fertilizer, etc.)

Market trends 2000-2007

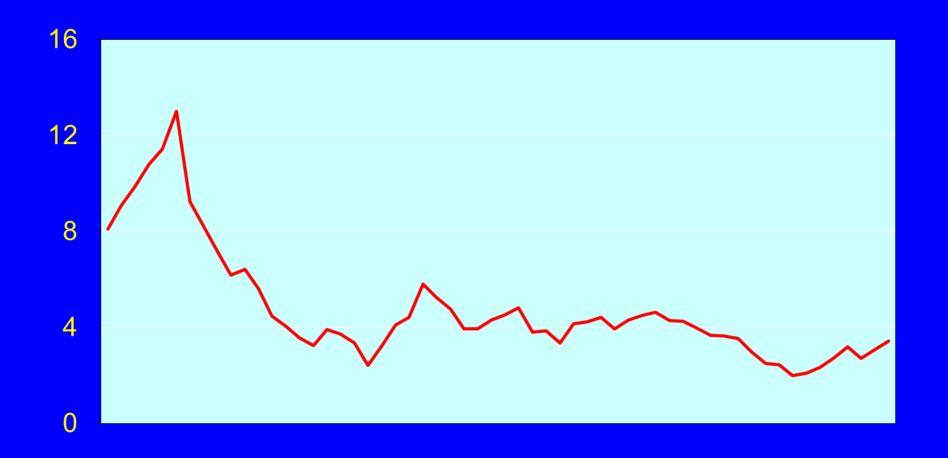
- Increasing demand and production
- Pipeline capacity constraints
- Increased price volatility
- More demand in summer due to peaking electric generation
- Higher summer prices

Henry Hub Price - 1989 to present





Henry Hub Price - Jan. 2008 to present

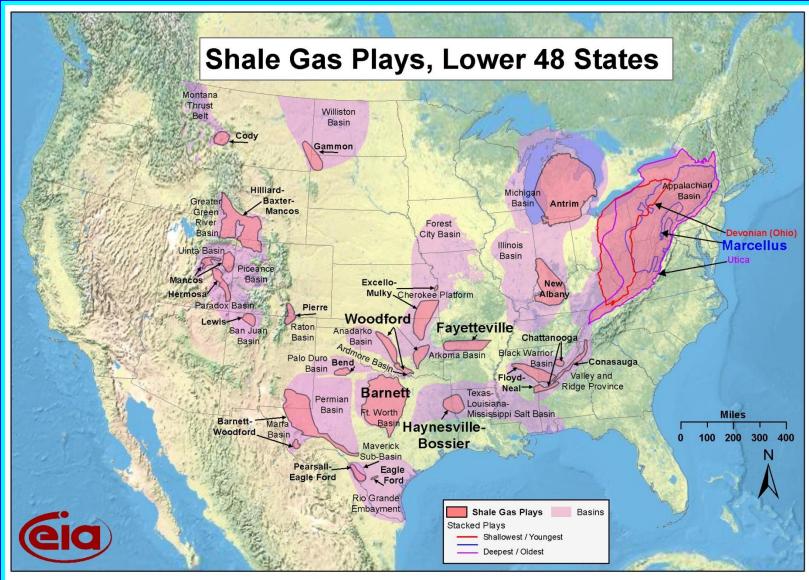


Jan. 08 June 08 Jan. 09 Aug. 09 Oct. 12

Spot price decline - 6/08 (\$13) to 8/09 (\$2.42) - 81%

What has happened in 2008-2012

- Speculative bubble in first half of 2008
- Unsustainably high prices
- Moderating demand due to economy
- Increasing supply due to shale gas and new pipelines into high-demand areas
- Price collapse in summer 2009
- Prices have decreased/stabilized in last three years

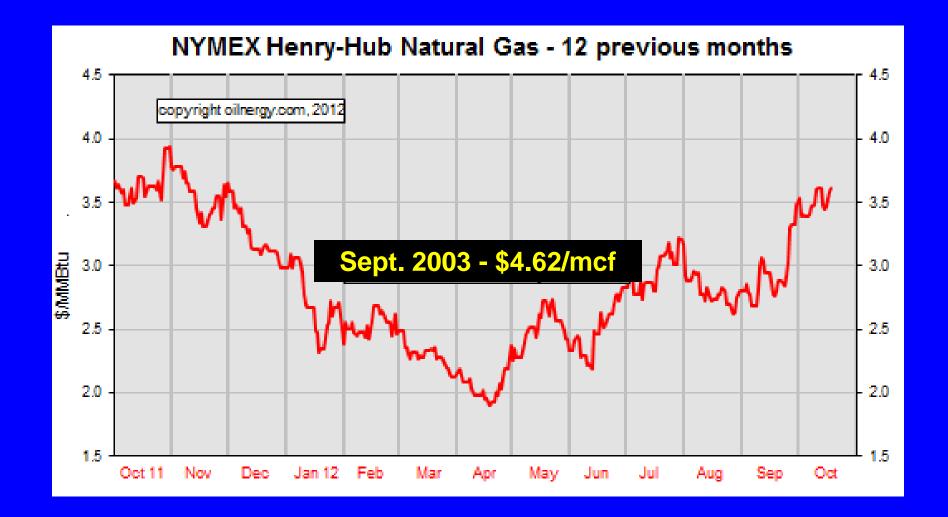


Source: Energy Information Administration based on data from various published studies. Updated: March 10, 2010



Where we are

- Demand stable
- Ample supply
- Prices staying within relatively narrow range relative to 2002-2009 period
- Normal seasonal fluctuations low point in spring, high point in winter



44% of Kentucky households

Adjusted natural gas costs are 20% lower than a year ago - the total November bill (for 10 mcf/month) is nearly 12% lower for the aggregate of the five largest LDCs

Price forecast

- Latest GCAs filed by all major Kentucky LDCs are \$.64 lower to \$2.09 lower per 1,000 cubic feet than last year at this time
- Total bills \$6.40 lower to \$20.97 lower for customer using 10,000 cubic feet/mo
- Gas storage is at record high level nationally
- Kentucky in line with national picture

Current gas costs

Gas Cost Adjustment - per 1000 cubic feet

LDC	11/08	11/11	11/12	11-12 %	08-11%
Average	\$11.70	\$5.56	\$4.43	- 20%	- 62%
Atmos	\$11	\$5.73	\$4.59	- 20%	- 58%
Columbia	\$14.23	\$5.64	\$3.55	- 37%	- 75%
Delta	\$13.13	\$5.94	\$5.30	- 11%	- 60%
Duke	\$9.05	\$5.32	\$4.44	- 16%	- 51%
LG&E	\$11.09	\$5.16	\$4.25	- 18%	- 62%

11/02 average = \$4.90/mcf (\$6.07 adj. for inflation)

(as of 11-1-12)

Current gas costs

Total gas bill – "typical customer" – 10 mcf/mo

<u>LDC</u>	Nov. 2011	Nov. 2012	% change			
Atmos	\$ 80.79	\$69.36	- 14%			
Columbia**	\$87.49	\$66.52	- 24%			
Delta	\$123.29	\$116.89	- 6%			
Duke*	\$106.45	\$97.58	- 8%			
LG&E	\$86.50	\$77.40	- 10%			
Average	\$96.90	\$85.55	- 12%			
2008 avg \$150.78						

(as of 11-1-12)

^{*} Gas cost adjusted monthly

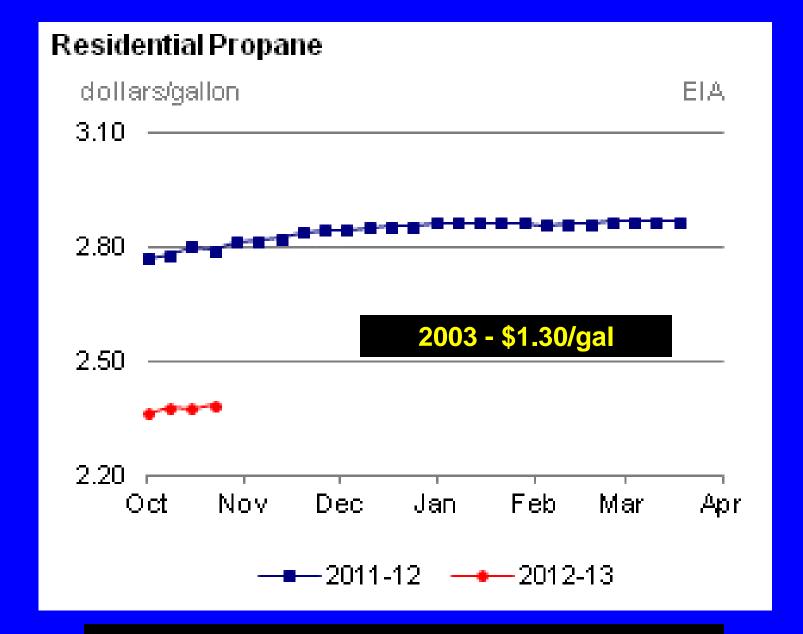
^{**} Gas cost last adjusted for September; others for November

Why do prices vary among companies?

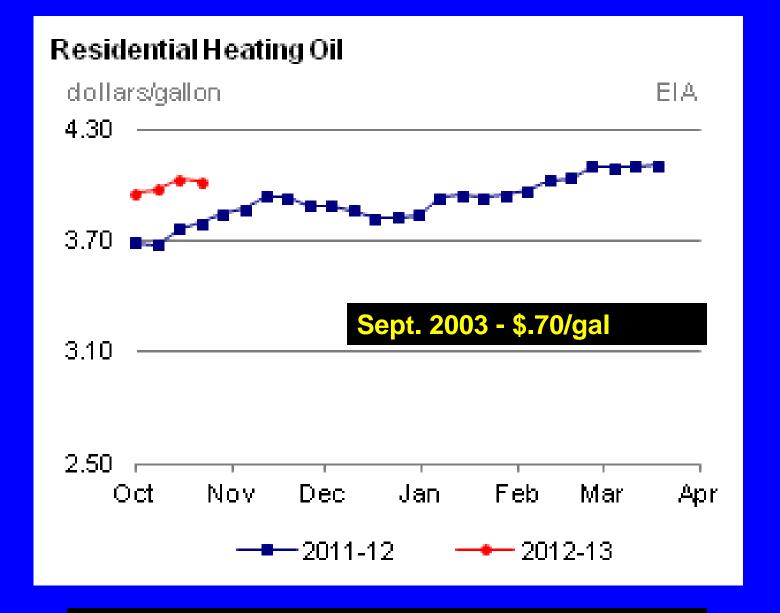
- Base rate differences
- Adjustment factors
- Timing of adjustments
- Availability of on-system storage
- Access to multiple pipelines

Prices appear to be stable for medium term -Henry Hub futures in \$3 to \$6 per mcf range through December 2020

Propane prices down from last year; heating oil up slightly; electricity also up slightly



10% of Kentucky households



3% of Kentucky households

Winter heating costs:

- Weather will drive consumption
- Consumption will drive wholesale costs
- Ultimately, individual bills will be determined by individual consumption

Reducing home heating

costs

Conservation

- Turn down thermostat
- Going from 72 degrees to 68 degrees can save 15% or more on your gas bill
 - Programmable thermostats can save

even more

Weatherization

Substantial saving are possible if you:

- Caulk around windows, doors
- Replace worn weather stripping
- Seal openings



Weatherization

- Install storm windows
- Cover windows with plastic
- Add insulation



Energy audits

- Identify problem areas
- Suggest corrective actions
- Offered by most major utilities
- Often free or nominal charge

Budget billing

- Annual averaging of monthly bill
- Removes seasonal fluctuations
- Allows predictable budgeting
- Annual or rolling "true up"
- Does NOT cut costs

Low-income Assistance

- Administered through Cabinet for Health & Family Services - local Community Action Agencies
- Weatherization assistance eligibility based on income; many utilities provide matching funds

Low-Income Home Energy Assistance Program (LIHEAP)

Two programs - Subsidy & Crisis

- Subsidy Nov.-Dec. ~100,000 households
- Crisis Jan.-March ~125,000 households

Low-income assistance also is provided by many local non-profit agencies. Utility companies also have low-income assistance programs (Winterhelp - LG&E; Atmos Cares)

Resources

- <u>Dept. for Energy Development & Independence</u>
 - Energy statistics
 - Energy efficiency and conservation programs
- Community Action Kentucky
 - Weatherization assistance
- Cabinet for Health & Family Services
- LIHEAP information
- UK, UofL & others
 - Energy research

On the Web

Energy efficiency/conservation

http://energy.ky.gov/efficiency/

Assistance programs

- Weatherization assistance

http://www.communityactionky.org/WhatWeDo/EnergyAssistance/Weatherization.aspx

- LIHEAP information

http://www.communityactionky.org/Agencies/GetAssistance/LIHEAPProgram.aspx

General information, consumer complaints http://psc.ky.gov

Questions?

psc.info@ky.gov

Re: natural gas prices

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